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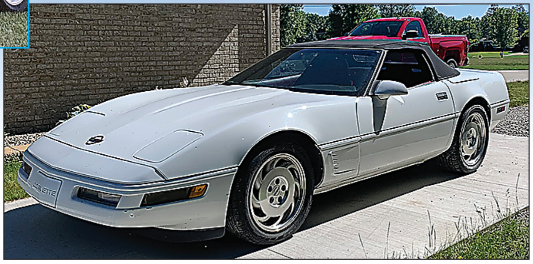

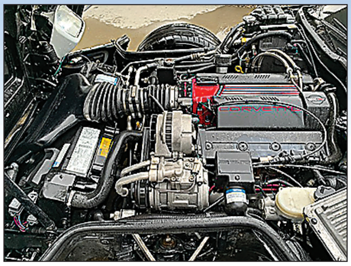

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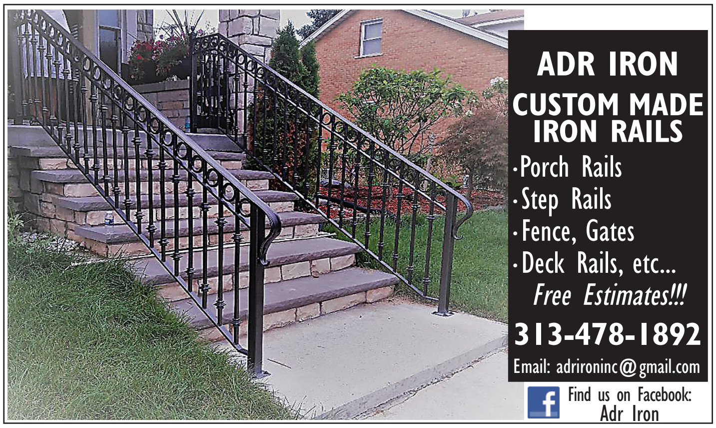

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LETTER FROM THE EDITOR

FALL 2021... Thank you for reading the *Down*river Trader Classifieds. Whether you're advertising your business or looking for a product or service I do appreciate you choosing this publication to serve your needs.

Print advertising continues to be most effective in attracting consumers to your product or service and can better position your business in the local market. *Smart choice!*

The person who picks up a newspaper makes a conscious decision to engage the words and images on the page. Did you know, in the case of newspapers, 79% of readers respond in some way such as clipping coupons, visiting websites or making purchases. TV and radio ads are passive processes and may not compel attention like the printed page.

Unlike TV or internet ads that flash before the eye and disappear, every time readers look at a page where an ad appears, they see the same thing. As long as the publication remains in circulation, the ad also remains in circulation. A single ad in a single publication may promote a product or service for months or even years until the paper is finally disposed of!

As a small business owner I understand the demands of owning a business, staying competitive and managing costs. The *Down*river Trader offers the same low cost advertising that we did in 1997. The paper was born and raised downriver and our commitment remains to keep advertising cost affordable for the local small business. We deliver to a large geographic area that includes grocery stores, restaurants, gas stations, coffee shops, etc.. in the Downriver, Monroe and Dearborn areas. We will continue to expand our distribution area in 2021/22 for steady growth by adding to our list of businesses that carry the Downriver Trader Classifieds.

If I can be of service in helping promote your business or if you're interested in having the paper delivered to your place of business please call me anytime.

"WHETHER YOU THINK YOU CAN, OR YOU THINK YOU CAN'T - YOU'RE RIGHT."
-Henry Ford

To my customers and readers choosing the Downriver Trader to advertise in or find a local product or service....

THANK YOU SO MUCH!

We're working hard to get you the best results!

Sincerely, Christina Compeau
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